

# 7 STEPS FOR SOUTH AFRICANS BUYING PROPERTY IN PERTH

Our proven, 7-step approach helps you achieve your Perth property goals through a considered, well-researched, property buying strategy

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## STEP 1 – UNDERSTAND YOUR GOALS

- Understand your property goals and timeframe
- Home or investment property
- Buying while you are in South Africa or when you get to Perth ...

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## STEP 2 – DETERMINE YOUR STRATEGY

- What do you want to achieve and how do we make it happen?
- Formulate a realistic property strategy
- Align it to your goals

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## STEP 3 – PROPERTY SEARCH

- Rigorous research into areas and growth drivers
- Shortlist properties based on our tough selection criteria
- Handpick a few outstanding properties

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## STEP 4 – PROPERTY INSPECTION

- Inspect the properties
- Take photos of the good and bad
- Save you time, money and frustration

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## STEP 5 – DUE DILIGENCE

- Thorough property background check to protect you
- Confirm the property ticks all the boxes, and fits your strategy
- Write the offer in your favour – not the seller's

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## STEP 6 – ACCURATE PRICING

- Conduct comparable sales analysis
- Ascertain property's true worth
- Ensure you don't pay too much

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## STEP 7 – ACQUISITION STRATEGY

- Negotiate – using all our legal tricks of the trade – to obtain the property for the lowest possible price
- Look after you right through to settlement, when you can pop the cork and celebrate

## What next?

Contact Trevor Dunkley (ex-South African), award-winning buyer's agent, for a free 30-minute consultation to see if you qualify.

South African buyers must have:

- A minimum AUD\$300,000 cash for the property
- The funds available now in an Australian bank
- Or, be able to get the funds to Australia

[www.propertywizards.com.au/contact](http://www.propertywizards.com.au/contact)

Or call +618 9381-7450

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